



Structured Cabling Voice & Data

National Telesystems has been the trusted provider of business technology needs in Dallas Fort Worth since 1987.

Our structured network cabling solutions are designed in-house and custom tailored to your business environment. We install, test, troubleshoot, define and label the most up-to-date cable lines that power your business.

Cat5e, Cat6, Cat6a, Fiber Optics, Coaxial Cabling, Cable Management Trays, and Data Rack Installation options available.



CLIENT SPOTLIGHT

Michael from Uniflight Global

Michael Topa is the President & COO of Uniflight Global. Based out of Grand Prairie, Texas, they specialize in maintaining, repairing, and overhauling helicopters.



Q. What service does National Telesystems provide for you?

A. "In July of 2021, they performed all the Cat 6 and fiber cabling for the internet in a new building we were moving into. It was twice the size of our previous office. We selected National Telesystems as our cabling provider based in part on a referral from another trusted partner. We also selected them because National Telesystems is an approved Airbus supplier—this meant the entire project would go much smoother."

Q. What's it like working with National Telesystems?

A. "I'm not the type to freely give out compliments. Companies have to earn my trust and respect. Needless to say, I was delighted with the service and craftsmanship we received from National Telesystems. In fact, they are only the 2nd company that I have ever given my personal recommendation—I was that impressed."

"The Project Manager from National Telesystems took the proverbial ball and ran the entire field with it. He understood exactly what needed to be done and how and when to do it. I was very appreciative as cabling is not my expertise. It felt like the entire job was in the hands of an experienced professional."

NATIONAL TELESYSTEMS CLIENT SPOTLIGHT

"The project itself took place within secured airport hangars. As such, there were many security hoops that the National Telesystems guys had to jump through, including always being escorted and FOD (Foreign Object Debris) protocols. I was impressed by their professionalism."

"However, and by far, Terry, the Project Manager, impressed me the most. He physically came out to the job site and walked it with me. He saw several areas of how to improve the outcome and adjust quickly to scope changes. This resulted in a change of scope with no additional cost to me. Everything was absolutely seamless."

Q. Are there any incidents or situations in mind where National Telesystems went above and beyond to help?

A. "I personally had to be on the job site in the empty airport hangar to ensure the National Telesystems installers had access to the areas they needed to get into. As the President & COO of a company, I was unable to sit there and twiddle my thumbs for a few weeks while the work was being completed—I needed the ability to somehow run my company from an empty airport hangar."

"Terry came out to the job site before the install job was scheduled to begin. He realized that I would be without internet for the 2-3 weeks they would be working there.

Before I landed, the team ran a cable from the router to where I would be sitting. This provided me with an internet connection so that I could work while the install was underway."

"The overall feeling that I got from Terry and his install team was one of: "What can we do to minimize the impact to Michael—and how can we go above and beyond to ensure that he's taken care of?"

"The install team was extremely courteous and a professional act unto themselves. As I mentioned before, they had to jump through several hoops due to the high security of the area they were working in. They didn't miss a beat, and the job went off without a hitch."

"I'm really grateful for the professionalism and courtesy exhibited by Terry, his crew of installers, and National Telesystems."

"The install team was extremely courteous and a professional act unto themselves. As I mentioned before, they had to jump through several hoops due to the high security of the area they were working in. They didn't miss a beat, and the job went off without a hitch."

"I'm really grateful for the professionalism and courtesy exhibited by Terry, his crew of installers, and National Telesystems."



10525 Newkirk Street, Suite 220 | Dallas, Texas 75220

214-352-5000 | sales@nationaltelesystems.com

nationaltelesystems.com

